

Attachment 9.3-9c

CONTRACT NO: DACA81-99-C-0059/A59		C.I. # 4	Sheet 1 of 2	
PROFIT EVALUATION SHEET-NEGOTIATED ACTIONS				
FACTOR	RATE	WT.	EVALUATION	VALUE
Degree of Risk. Where the work involves no risk or the degree of risk is very small the weighting should be .03 as the degree of risk increases the weighting should be increased to a maximum of .12. Lump sum items will generally have a higher weighted value than provided. Other things to consider: the portion of the work to be done by subcontractors; nature of the works; Where the work is to be performed; reasonableness of negotiated costs; amount of labor included in costs; whether the negotiation is before or after the performance of the work, etc.	20	0.03	Very low	
		0.05	Mod low	
		0.075	Average	1.500
		0.11	Mod high	
		0.12	High	
Relative Difficulty of Work. If the work is most difficult and complex, the weighting should be .12 and should be proportionately reduced to .03 on the simplest of jobs. This factor is tied to, some extent, to the degree of risk. Some things to consider: the nature of the work, the contractor,the location, the time, etc.	15	0.03	Very simple	
		0.05	Simple	
		0.075	Average	1.125
		0.11	Complex	
		0.12	Very complex	
Size of job. All work not in excess of \$100,000 shall be weighted at .12. Work estimated between \$100,000 and \$5,000,000 shall be proportionately weighted from .12 to .05. Work from \$5,000,000 to \$10,000,000 shall be weighted at .04, and work in excess of \$10,000,000 at .03.	15	0.12	0 - 0.1 mil,	
		0.11	0.1 - 1.0 "	1.650
		0.10	1.0 - 2.0 "	
		0.09	2.0 - 2.5 "	
		0.08	2.5 - 3.5"	
		0.07	3.5 - 4.0 "	
		0.06	4.0 - 4.5 "	
		0.05	4.5 - 5.0"	
		0.04	5.0 - 10.0"	
		0.03	More than 10 mil.	
		Page Total	4.275	
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CONTRACT NO: DACA81-99-C-0059/A59		C.I. # 4		Sheet 2 of 2	
PROFIT EVALUATION SHEET-NEGOTIATED ACT'NS					
FACTOR	Rate	WT.	EVALUATION	VALUE	
Periods of performance. Job in excess of 24 months are to be weighted at .12. Jobs to a minimum of .03 for jobs which do not exceed 30 days. No weight will be considered where additional time is not required.	15	0.03	Short		
		0.05	Mod short	0.750	
		0.08	Average		
		0.10	Mod long		
		0.12	Long		
Contractors Investment. To be weighted from .03 to .12 on the basis of below to average and above average. Thing to consider: amount of subcontracting; mobilization payment items, Government-furnished property, method of making progress payments, etc.	5	0.03	None		
		0.05	Little		
		0.075	Average	0.375	
		0.09	Mod high		
		0.12	High		
Assistance by Government. To be weighted from .12 to .03 on the basis of average to above average. Things to consider: use of Government-owned property, equipment and facilities; expediting assistance, etc.	5	0.12	None	0.600	
		0.09	Small		
		0.07	Moderate		
		0.05	Mod large		
		0.03	Large		
Subcontracting. Weigh inversely to the amount of subcontracting. Where 80% or more of the work is to be subcontracted, the weighting is to be .03 and such weighting the work is performed by the contractor's own forces.	25	0.12	0%		
		0.10	+0-20%		
		0.08	+20-40%	2.000	
		0.05	+40-60%		
		0.03	+60-80%		
			Page Total	3.725	
Profit developed by %			TOTAL	8.000	
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